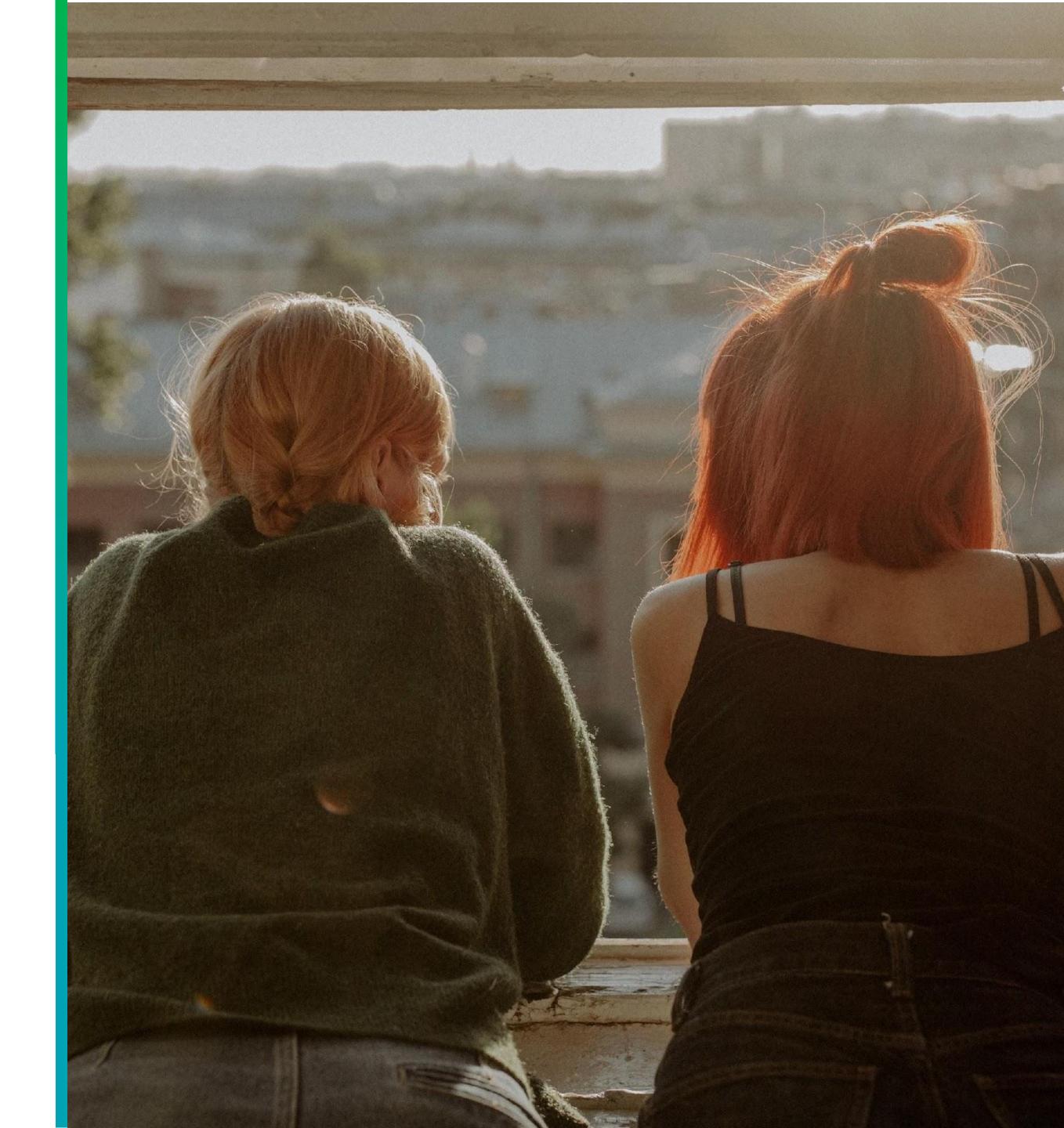
# Be the change where you live, where you go.

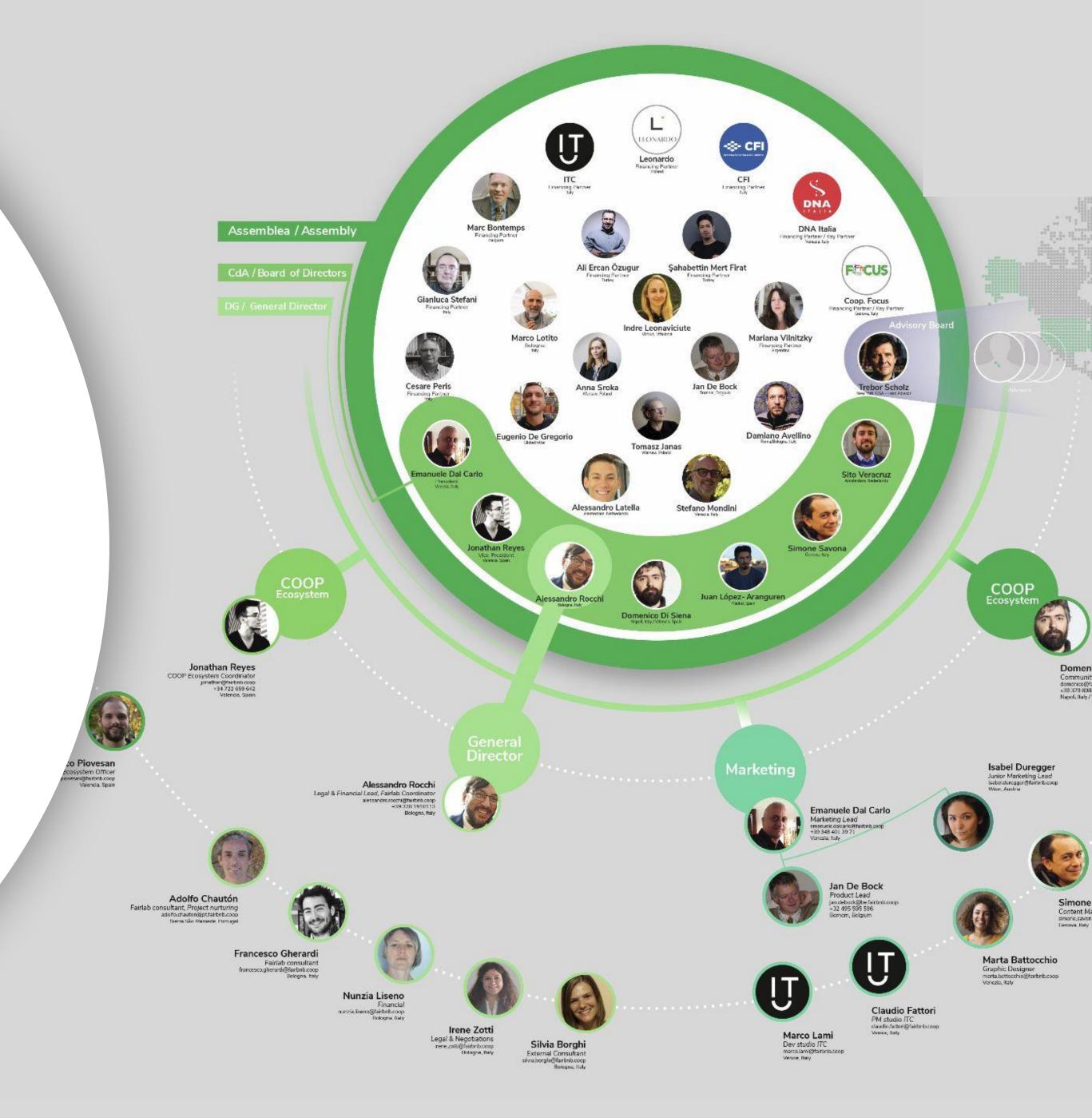




# From activist to platform cooperativism

- + A merge of activist & entrepreneur projects.
- + A global community of partners
- + Towards a multi-stakeholder cooperative





# Why Fairbnb.coop? CITIES AS COMMODITIES

- Extractive & degenerative economies
- Gentrification loss of identity & quality of life
- Communities and territories at the service of platforms
- Adverse social and environmental impact





# The problem in numbers\_

#### The city of Barcelona



#### **Rental price**

 $\rightarrow$  Rents increase by 7% and property prices 19% from presence of Airbnb (even after controlling for gentrification) source: https://www.eldiario.es/economia/i

nforme-muestra-airbnb-aumenta-a Iquileres-perjudica-comunidades-u rbanas-devasta-programas-viviend as-sociales 1 64888/2.html

-63%

#### **Population decline**

 $\rightarrow$  According to the city hall, the fixed population in the Gothic district so loved by tourists has dropped from 27,470 residents in 2006 to just 15,624 at the end of 2015.

> https://www.thelocal.es/20170705/bye-byelocals-tourists-are-taking-over-europes-c



#### **Multiowners**

 $\rightarrow$  55% of hosts offered more than one listing on the Airbnb website

source:

https://www.eldiario.es/economia/informemuestra-airbnb-aumenta-alquileres-perjudi ca-comunidades-urbanas-devasta-program as-viviendas-sociales 1 6488872.html

5.2

#### av. properties listed

 $\rightarrow$  the average host had 5.2 listings source:

https://www.eldiario.es/economia/informe-muest ra-airbnb-aumenta-alquileres-perjudica-comunid ades-urbanas-devasta-programas-viviendas-soc iales 1 6488872.html





## Customer\_an unmeet market



want to travel more sustainable

source:<u>https://www.travelagentcentral.com/running-your-business/stats-87-travelers</u> -want-to-travel-sustainably

#### The sustainable traveler

According to research by Booking.com, 87% of all tourists want more sustainable travel options and 67% are willing to spend at least 5% more on their trip if this ensures the least possible impact on the environment.

#### The trends

#Local-love #worknomad #bleisure #slowtourism #lonelytraveler - communitymeet #regenerativetourism



# Together, we canmakea tter system. re things you can do to her

# **Technology for** Social Good **COMMUNITY-POWERED TOURISM**

- A technology at the service of local communities:
  - Governed by locals
  - Redistributive model
  - Regenerative approach
  - Accountable & transparent







# HOW do we do it?

Fairbnb.coop is a social booking & crowdfunding cooperative platform that aims to limit the negative effects of tourism, amplifying its positive impact on the host community through ...



#### Cooperativism

- → Co-ownership
- → Co-governance



#### Local impact

- → Funding local sustainability projects
- → Local employment.Local ambassadors
- → Circular economy



#### Sustainable tourism, local sovereignty

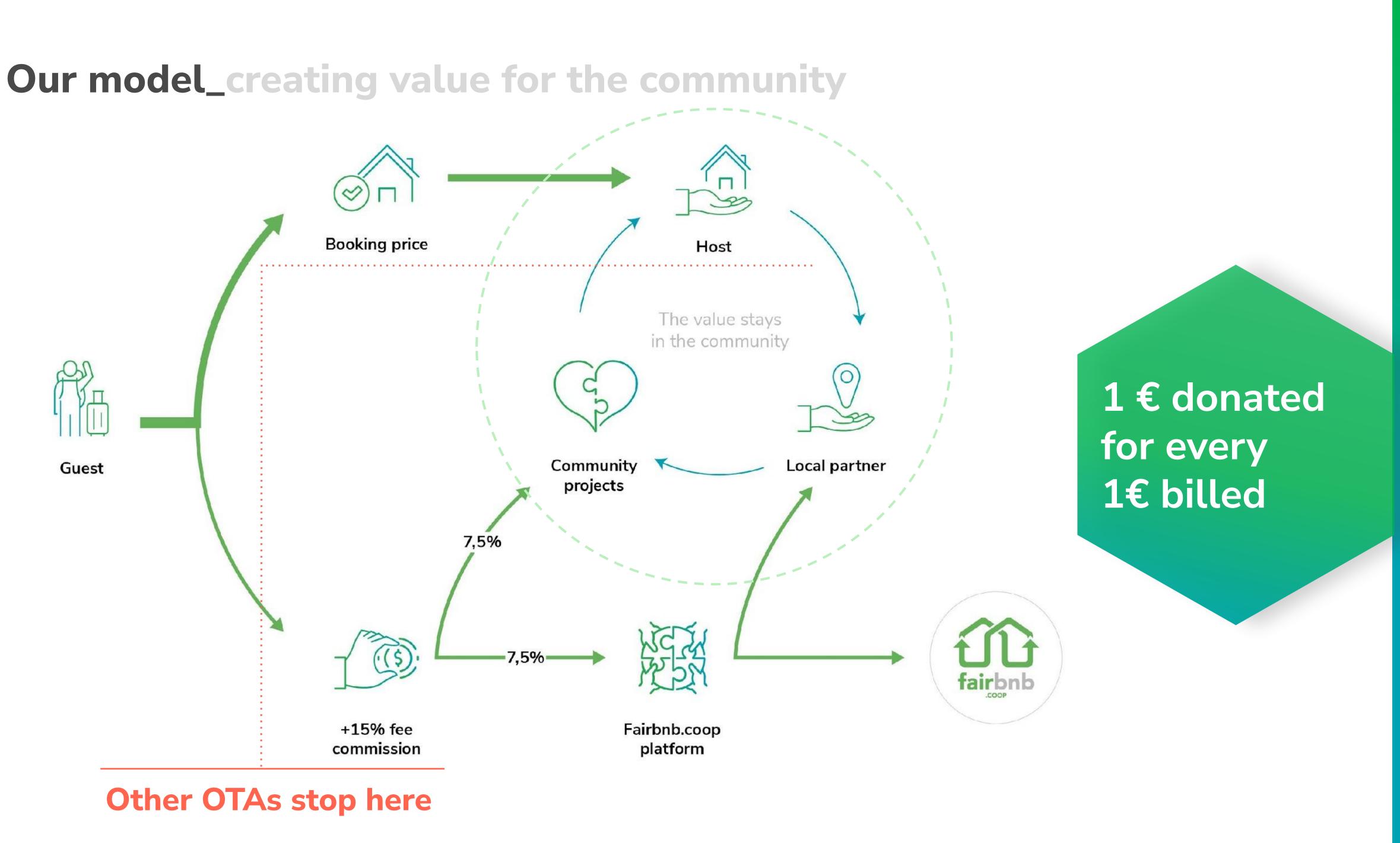
- → 1host-1home
- → P2P reputation on sustainability
- → Promoting best practices
- → Local additional policies



#### Transparency & Lawfulness

- Collaboration with local authorities
- Ensuring compliance local regulation
- Sharing needed data ensuring privacy





#### COOPERATIVISM

#### Independence

The project is financed by coop members in compliance with the cooperative and mutuality principles

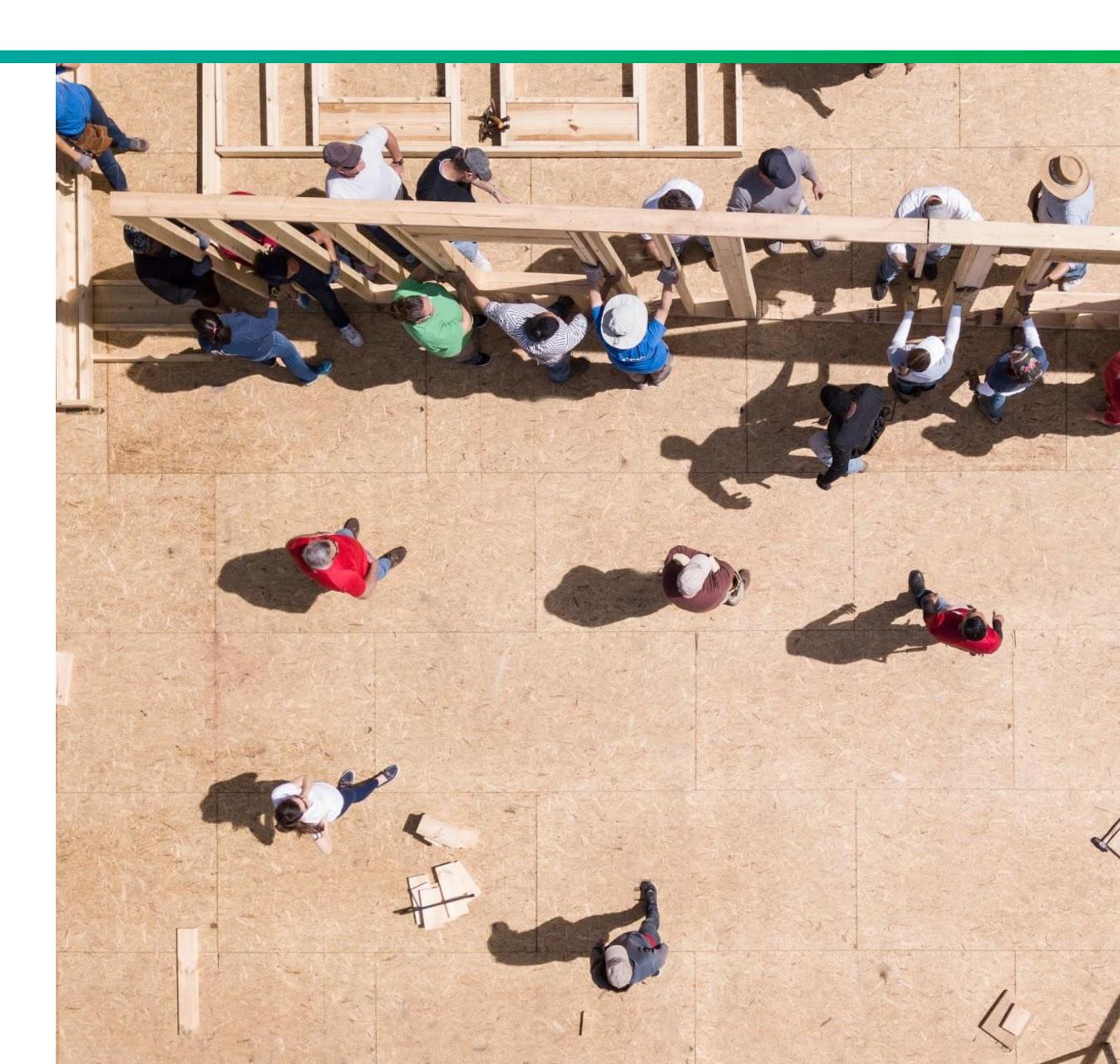
#### **Platform Cooperativism**

Platform cooperatives are an alternative to venture capital-funded platforms to the extent that they are owned and governed by those who most directly depend on them, workers and users.

#### Governance

Communities are a fundamental pillar whose contribution is guaranteed by the participation of activists, volunteers and all sympathizers who recognize themselves in the values of Fairbnb.coop











#### THE IMPACT ON LOCAL COMMUNITIES

#### Local sovereignty on policies

Each community defines it own policies and regulations.

#### **Territory related impact goals**

Communities define the projects to be funded and SDGs that are relevant to their welfare and prosperity.

#### Access to a wider network

Fairbnb.coop operates as a hub for the network of its communities creating spaces of exchange of ideas, best practices and resources.

#### Local employment and redistributive model

Fairbnb.coop users donate 50% of the platform commission to projects in the area, chosen by locals.

Local Ambassadors and partners get a further share of the platform commission for the work on the field.

By creating local jobs and a network of projects and partners involved, Fairbnb.coop promotes a more resilient and circular economy.





#### FROM SUSTAINABLE TO REGENERATIVE TOURISM

#### Lawfulness & transparency

All parties should be in compliance with the local regulations of the destination. We collaborate with local administrations and use technology and specific policies to improve transparency at all levels.

#### 1 Host = 1 House

It is our suggested rule of sustainability for endangered communities. Gentrification and Touristification are fought first of all by avoiding that too many properties in the hands of few are placed on the tourist rental market, damaging citizens.

#### **Promoting sustainable practices**

We are designing a reputation system based on our own social wallet with "Fairbnb.coop coins" to reward and promote sustainable practices among our users.

#### Funding sustainability projects

Communities define the goals to be pursued, SDGs that are relevant to their welfare and projects to be funded to ensure regenerative practices.

# **Our platform\_I Search by City**



- 7 pilot countries - 42 Local Nodes e Travel - 18K registered users. love with a place ooth!



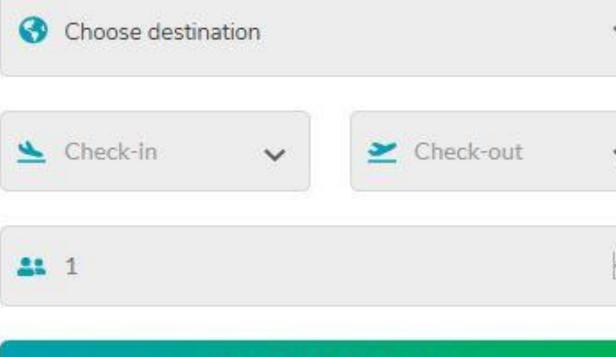
#### Find out how Fairbnb.coop is addressing Covid-19 emergency





## You book, You donate

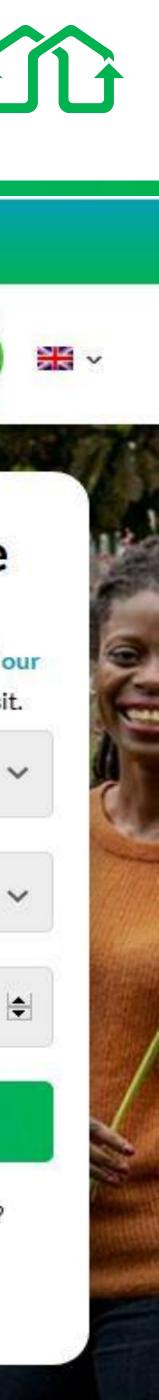
For every booking you make with us, you donate 50% of our booking fees to a community project in the place you visit.



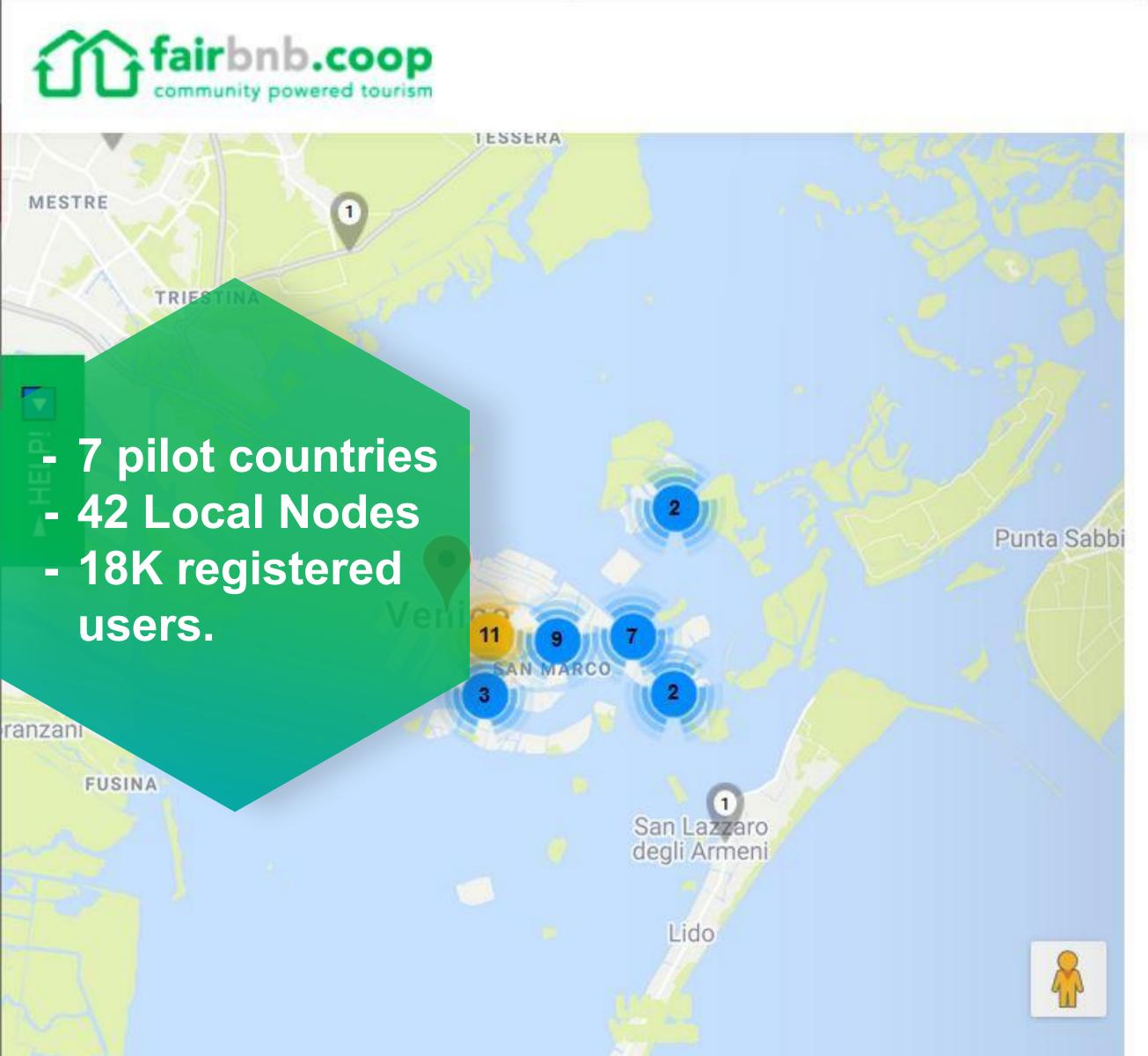
#### **BOOK NOW**

You couldn't find the destination you were looking for?

CLICK HERE >



# Our platform\_II Book a place





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Login	Regis

START	END
1	
	SEARCH
Show map	
Results	

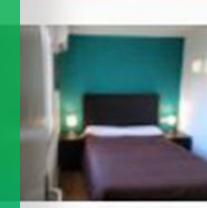




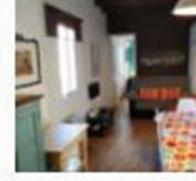


# **Our platform\_III Check your impact**

- 7 pilot countries - 42 Local Nodes - 18K registered users.







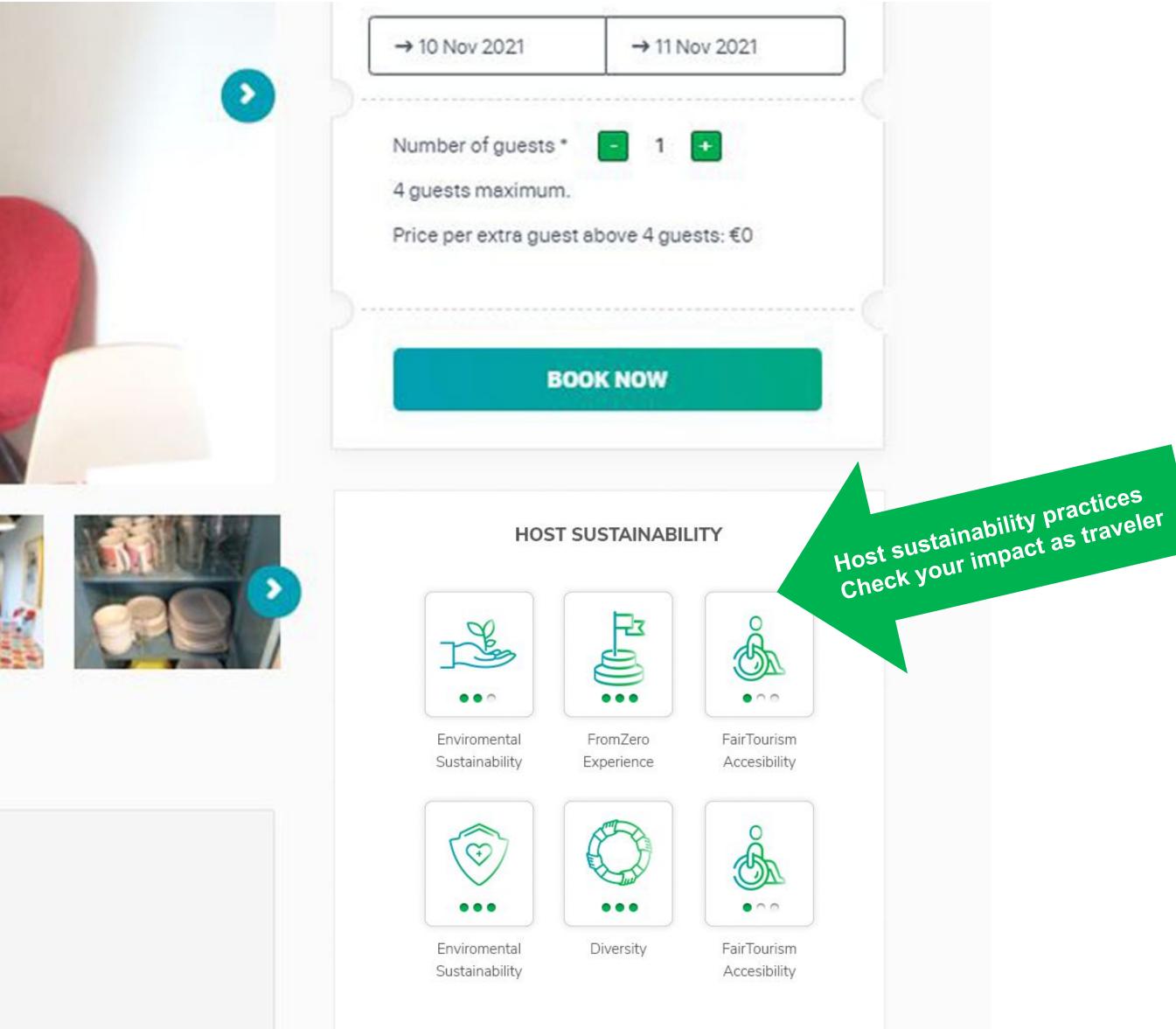
ion Details

ns :2

#### **Bathroom related**

- Bathroom : Private ✓Bathtub ✓Shower
- ✓Towels







# **Our platform\_IV Fund a project**

apartment as individual units or that the lister is co-managing properties on behalf of another resident Host.

#### Tourist tax:

We are curently working on the possibility to become tourist tax collectors for the local administration, in the meanwhile bear in mind that once in the premise the Host will require you to pay for the due amount. For more info you can refer to this official documentation (PDF file in italian)

- 7 pilot countries - 42 Local Nodes - 18K registered users.

#### Squeri San Isepo

A new life for the squero grando (large shipyard): the aim is to bring it back to its original shape and make it operational.



#### Masegni & Nizioleti

Local association whose goal is to organize cleaning days and activities against defacements of buildings and monuments.



## Local projects

#### / COMBATTI IL CORONAVIRUS CON LA SOLIDARIETÀ. /

#### IBAN **IT 71 V 02008 02017 000105889030**

REGIONE DEL VENETO

#### **Coronavirus Emergency** -Veneto

By booking your stay your donation will go directly to the official relief fund Sostegno Emergenza Coronavirus of Regione Veneto.



BETA

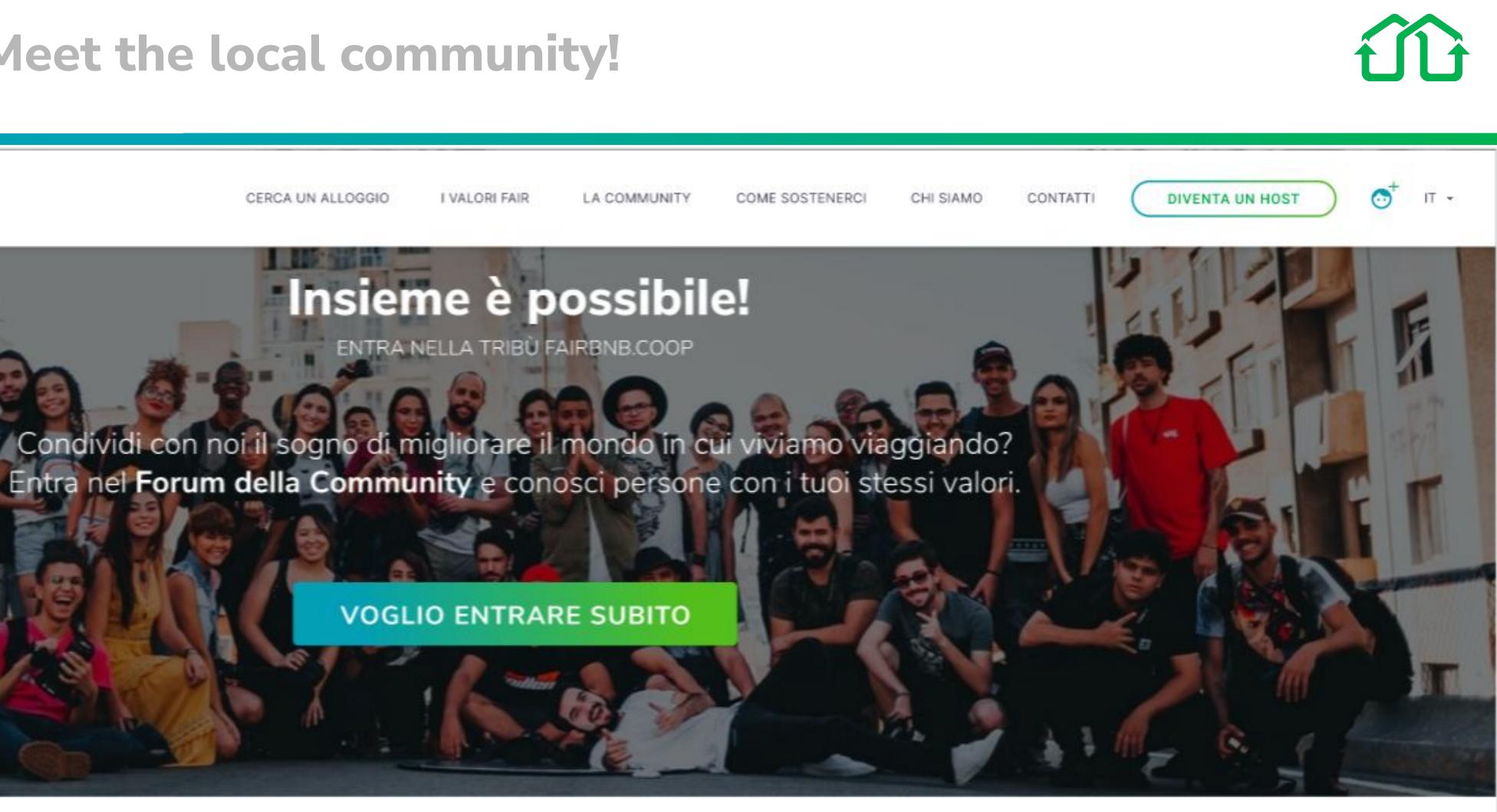
# **Our platform\_V** Meet the local community!



CERCA UN ALLOGGIO

- 7 pilot countries - 42 Local Nodes - 18K registered users.





#### Il viaggio inizia direttamente dalla tua casella e-mail!



# Coming soon. A 360° platform for fair tourism

### + Fair Experiences

Fair activities and experiences in your city and abroad

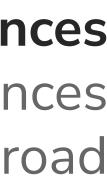
+ Mid term Mid term and long term rentals

## +Short Term

Including Fair Hotels











## Host now

Listing your accommodation on Fairbnb.coop is free and helps to crowdfund social projects in your community.

ADD YOUR LISTING

and be the change there where you live and where you go!



**Become a** Fair Host



**Be an Ambassador** and activate your city!



# Join us



Travel with us



Submit your project!





# Join a growing community !

**#BeTheChange** you wish to see where you live and where you go



# Jonathan Reyes

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